

EMbaffle Inc.
Job Description

POSITION: Sales Engineer/Heat Transfer Specialist

LOCATION: US Office (Houston/Tomball, TX)

EXPERIENCE: A minimum of 10-years of work experience as a heat transfer specialist with a Mechanical, Chemical or Process Engineering degree or related discipline. Sales experience including some commercial and contracting knowledge essential. Must have excellent communication & organization skills and be a team player.

JOB DESCRIPTION:

Candidate will have unfired heat transfer specialist background and experience with shell & tube exchangers including working knowledge of HTRI, TEMA, API standards and ASME Code.

Consult on heat exchanger rating, design, technology development and the resolution of field problems.

Conduct technical training related to HTRI heat exchanger design software in use (Xist) as well as assistance in further development and use of future software.

Establish working relationships and build networks with primary end customers (oil & gas industry, chemical and solar). Develop inroads into Process Licensors. Develop Greenfield as well as Brownfield/upgrade/revamp markets and potential niche markets such as solar power.

Serve as a spokesman for EMbaffle Technology attending trade shows and professional society activities.

This job will entail some travel – primarily domestic with occasional international travel to Amsterdam.